

## AMERICAN INSTITUTE OF STEEL CONSTRUCTION

130 E. Randolph Street, Suite 2000, Chicago, IL 60601  
[www.aisc.org](http://www.aisc.org)



To Whom It May Concern,

This September, I had the privilege of working with Karl Mecklenburg. He served as the Keynote speaker for our Fall Forum leadership event September 7, 2017. From the very beginning Karl was wonderful to work with, even throughout some challenges we faced with our meeting. Due to inclement weather conditions in New Orleans where the Fall Forum was supposed to be held, our leadership decided a week before the event to move it to Chicago where it would go from a one-hundred person audience to a twenty-five person audience and a live streaming session. Karl was extremely flexible with his travel plans as well as the change in the meeting format.

Throughout the entire event Karl was engaging and genuinely interested in connecting with our attendees. He spent time learning about their business at our dinner the night before, was happy to talk with them before and after the presentation, and even autographed pictures!

Most importantly, Karl gave a phenomenal Keynote presentation full of energy and passion. It doesn't matter what type of business you are in. Karl's message about leadership and hard work is universal and can be applied in one's career as well as their personal life. We received all positive feedback from our attendees, board of directors and our virtual audience. I hope to work with Karl again in the future!

Sincerely,

Carly Hurd

Director of Membership Services