



To Whom it May Concern:

Karl Mecklenburg was the lead-off speaker at our 4th Annual | 2018 Colorado Real Estate and Lending Sales Summit. We had close to a 1,000 real estate and mortgage professionals at our educational event; the largest of its kind in Colorado. Karl kicked it off with a humorous and motivating presentation challenging our attendees to use the information they were getting from the conference to improve their businesses. Mecklenburg's story telling style captivated our professionals. I received so many universally positive verbal and written survey comments to include, "Karl was the best speaker out of an outstanding lineup of professionals", "Karl was very inspirational", "Karl Mecklenburg was awesome", "Karl Mecklenburg was motivating", "loved the presentation by Karl Mecklenburg", "Karl Mecklenburg was terrific.", "Karl was a great motivational speaker", "Karl was great and kept my attention", "Loved Karl", just to list a few.

Mecklenburg came early and stayed after his talk to interact with attendees. Attendees couldn't get enough of him; he signed autographs, took pictures and reminisced with every single person that wanted to meet him for over 2.5 hours after he was done speaking. Setting up multiple speakers for an event is challenging, but working with Karl was a breeze. I communicated directly with Karl and he responded quickly. He even brought his highlight video to my office a couple of days before the event so I could get the AV set up ahead of time. Having worked with many speakers over the years, Karl made the top of my list.

I am so happy I booked him for our big event! He was an absolute joy to work with and appreciated his professionalism, promptness and kindness. There is no question people enjoyed Karl!

I highly recommend Karl Mecklenburg as a real estate keynote speaker or any other speaking event! His topics are relevant, focused and inspirational.

Sincerely,

Paul John
VP Business Development | Residential Lending Division