



April 25, 2013

To Whom It May Concern:

It has been my pleasure to work with professional speaker, Karl Mecklenburg, and therefore also my pleasure to write this letter of recommendation for him.

Each year CoBank year uses an extensive line up of professional speakers for our internal and external conferences. We first hosted Karl for an employee kick-off event for our annual Mile Hi United Way fundraising campaign. His energy and passion for charitable work – and for speaking – shone through on that occasion and we knew quickly that Karl would be tapped again for presentations at other CoBank events. Since then we have hosted Karl at two customer events, and he has cemented himself as one of those speakers we love to work with and as a “go to” presenter for multiple types of events and audiences. From the start Karl presents himself as one of the most flexible speakers out there – willing to customize his presentation in any way to fit the needs of your event. He will take all the time required to really understand your goals for his presentation and to do everything he can to achieve them. Karl’s presentation includes personal video footage that revs up the audience in the beginning, but then goes much deeper than a history in football to achieving goals, reaching potential and helping others – a robust message that inspires and entertains the audience. At our customer events, Karl’s average rating by attendees was excellent – the final and most important indicator for us of his performance.

In summary, you will find Karl Mecklenburg a pleasure to work with, as engaged in planning your event and achieving your goals as you are, and an audience-pleasing presenter. Thank you, Karl, for your relationship with CoBank and your assistance over the past few years. I look forward to working with you in the future.

Sincerely,

Nancy S. Montgomery
Senior Manager, Event Marketing
CoBank, ACB