



UNITEL

A Division of UNICO Group, Inc.

October 5, 2012

Karl Mecklenburg
6372 S. Zenobia Ct.
Littleton, CO 80123

RE: Presentation to the Western Telecommunications Alliance

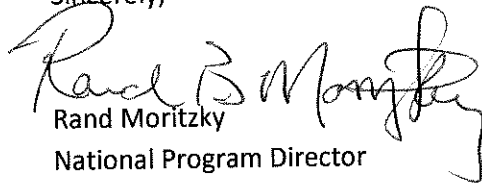
To whom it may concern;

I wanted to let you know how pleased the UNITEL Insurance was with the presentation to the Western Telecommunications Alliance this past Wednesday by Karl Mecklenburg. We really appreciated that he arrived the night before and took the time to listen to the concerns of the industry and industry members. Not only did he pin his presentation to the particular issues of the industry, the recounting of stories and vivid accounts of friends on the field and in the locker room were inspiring. I think the standing ovation was an indication of the way the audience received his message! We would normally have a group of 70- 100 for the last day's meeting, during his presentation we had over 200 in attendance!

Karl also gave his complete availability to the audience during the question and answer session. Afterward, during the autograph session, it was amazing how many people had questions, and equally amazing how Karl took the time to answer each and every one of them. It was also a treat to see him speak to each individual as if they were the only person in the room. One thing that really made a difference was the special presentation of Karl's signed jersey to a silent auction winner.

I attend a number of these types of meetings on a regular basis and was impressed with the engaging presentation and number of smiles of those in attendance. I wholeheartedly endorse Karl Mecklenburg for any speaker opportunity!

Sincerely,



Rand Moritzky
National Program Director
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