



October 3, 2013

Karl Mecklenburg  
Mecklenburg Motivational  
6372 S Zenobia Ct  
Littleton, CO 80123

Re: COMPTEL *PLUS* Fall 2013 Convention & EXPO, Orlando, Fla., September 2013

Dear Karl:

It was pleasure to meet you at our COMPTEL *PLUS* Fall 2013 Convention & EXPO in Orlando, Fla. Even before we met in person, I was convinced you would be the right person to speak to our attendees, based on our discussions during conference calls and reviewing your videos. We represent the competitive broadband communications industry and our members are largely entrepreneurs, who are competitive by nature and always face challenges in their business. They are highly motivated to succeed.

However, even winners need to be reminded of the core values that are the “keys to real success,” not just in a career, but in life as well. You brought that message to our attendees in an engaging style with your personal stories, examples and frank comments. We know your speech was effective because we heard from many attendees who had missed your speech, but learned about it from others. They wanted us to immediately make highlights available to them so they could hear your message themselves. I believe that is a testament to your abilities as an effective communicator.

Thank you for help make our conference a success. But more importantly, thank you for sharing yourself and your experiences with others to enlighten and encourage us to live a more focused life and to reach for our dreams.

I highly recommend you to other organizations who are seeking a motivational keynote speaker. They will be blessed by your message.

Best regards,



Jerry James  
CEO, COMPTEL