



August 29, 2013

I am thrilled to write a letter of recommendation for Karl Mecklenburg. Karl was the keynote speaker for the 2013 INDATEL Summer Symposium in Boulder, CO. The event was attended by Regional Telecommunication Company Executives from across the United States. Given the ever changing regulatory and technical nature of our businesses, Karl's Six Keys to Success presentation was a perfect message delivered in such a way that everyone benefited from it.

From the initial contact through the final payment, Karl was a delight to work with. Our group especially appreciated him spending time with the planning committee to understand the audience and shape the presentation accordingly. Many of the attendees at the event continue to ask for Karl's contact information and look forward to booking him in the future at their events.

There is nothing better as an event planner than seeing people line up after a keynote speaker to ask additional questions and get more information! Karl was personable and the group was honored to have him join them for lunch and stick around to sign books long after the speech was over.

On behalf of INDATEL, we commend Karl for his passion for speaking and his unique ability to engage and challenge his audiences.

Thank You,

A handwritten signature in blue ink that reads "Abby Vostad". The signature is fluid and cursive, with the first letters of the first and last names being capitalized and prominent.

Abby Vostad  
Event Manager  
INDATEL Summer Symposium